

CONFIDENTIAL

Agreement number: Must be entered in Tour Code Box = 20USA888FF500	
Rev 3	<p>Issued: 14Dec2020</p> <p>New Validity: This contract covers outbound travel December 14, 2020 – December 31, 2021.</p> <p>Last ticket date: March 31, 2021.</p> <p>Update Contract Terms on KA suspension.</p>

Originating from USA - UPFRONT DISCOUNT:

- Published Fare Rules Apply. Exception: No Change/Refund/No-show Penalty for D-type fare.
- These discounts apply on routes operated by CX/CX* (EXCEPT CX* DFW-HKG-DFW).
- Discount level allows for USA to Asia via Cathay US or Canada Gateway (DFW is not a CX gateway for connections). All other travel must be on CX/CX* (EXCEPT CX* DFW-HKG-DFW) only (see above for transpacific exception). All discounts are only valid for USA originating traffic.
- The term Asia will include all of North and South East Asia, South Asia, Hong Kong, China, Australia, New Zealand, the Middle-East and Africa online CX/CX* only. Refer to GDS for applicable routings.
- Must utilize the through fare as published by Cathay Pacific Airways from origin to destination. Fare may NOT be broken at any point to create a lesser through fare and still be eligible for the discount given below. These discounts do not apply on a routing fare created by fare differential.
- There is zero commission on any booking class/fare type not listed here.
- The discount is not applicable to any surcharges and taxes including security surcharges found in the fare calculation.

ROUTE	CABIN	BOOKING CLASS	FARE TYPE	COMMISSION
USA-ASIA	FIRST	F/A	F/A-TYPE	5%
	BUSINESS	J/C/D	J/C/D-TYPE	11%
	BUSINESS	P/I	P/I-TYPE	8%
	PREMIUM ECONOMY	W/R/E	W/R/E-TYPE	10%
	COACH	Y/B/H/K/M/L/V/S/N	Y/B/H/K/M/L/V/S/N-TYPE	10%
	COACH	Q	Q-TYPE	3%
		O	O-TYPE	0%

Originating from MEXICO/LATIN AMERICA

UPFRONT DISCOUNT:

- Published Fare Rules Apply. Exception: No Change/Refund/No-show Penalty for D-type fare.
- These discounts apply on routes operated by CX/CX* (EXCEPT CX* DFW-HKG-DFW).
- Discount level allows for MEXICO/LATIN AMERICA to Asia via Cathay US Gateway (DFW is not a CX gateway for connections). All other travel must be on CX/CX* only (see above for transpacific exception). All discounts are only valid for MEXICO/LATIN AMERICA originating traffic.
- The term Asia will include all of North and South East Asia, South Asia, Hong Kong, China, Australia, New Zealand, the Middle-East and Africa online CX/CX* only. Refer to GDS for applicable routings.
- Must utilize the through fare as published by Cathay Pacific Airways from origin to destination. Fare may NOT be broken at any point to create a lesser through fare and still be eligible for the discount given below. These discounts do not apply on a routing fare created by fare differential.
- There is zero commission on any booking class / fare type class not listed here.
- The discount is not applicable to any surcharges and taxes including security surcharges found in the fare calculation.

ROUTE	CABIN	BOOKING CLASS	FARE TYPE	COMMISSION
MEXICO AND LATIN AMERICA - ASIA	FIRST	F/A	F/A-TYPE	5%
	BUSINESS	J/C/D	J/C/D-TYPE	11%
	BUSINESS	P/I	P/I-TYPE	8%
	PREMIUM ECONOMY	W/R/E	W/R/E-TYPE	10%
	COACH	Y/B/H/K/M/L/V/S/N	Y/B/H/K/M/L/V/S/N-TYPE	10%
	COACH	Q	Q-TYPE	0%

Canada ORIGINATING Routing and Pricing

- Discount level allows for Canada to Asia via Cathay Canada or US gateway (DFW is not a CX gateway for connections). All other travel must be on CX/CX* (EXCEPT CX* DFW-HKG-DFW) only (see above for transpacific exception). All discounts are only valid for CANADA originating traffic.
- The term Asia will include all of North and South East Asia, South Asia, Hong Kong, China, Australia, New Zealand, the Middle-East and Africa online CX/CX* only. Refer to GDS for applicable routings.
- Must utilize the through fare as published by Cathay Pacific Airways from origin to destination. Fare may NOT be broken at any point to create a lesser through fare and still be eligible for the discount given below. These discounts do not apply on a routing fare created by fare differential.
- There is zero commission on any booking class/fare type not listed here.
- The discount is not applicable to any surcharges and taxes including security surcharges found in the fare calculation.

CANADA Originating

ROUTE	CABIN	BOOKING CLASS	FARE / TYPE	COMMISSION
CANADA to ASIA	FIRST	F/A	F/A-TYPE	5%
	BUSINESS	J/C/D	J/C/D-TYPE	10%
		P/I	P/I-TYPE	5%
	PREMIUM ECONOMY	W/R/E	W/R/E - TYPE	5%
	COACH	Y	Y - TYPE	7%
		B/H/K/M/L/V/S/N	B/H/K/M/L/V/S/N - TYPE	3%
		Q/O	Q/O-TYPE	0%

Exceptions:

- ❖ Not applicable in conjunction with any other offers (e.g. AAdvantage awards etc.)
- ❖ Not applicable to special promotions (e.g. two-for-one certificates etc.)
- ❖ Not applicable to any joint fares (e.g. Round-The-World, Circle Pacific etc.)
- ❖ Not applicable to any fare that is calculated as a percentage off published fares (e.g. seaman fares etc.)

Extensions to prices above:

- All side trips can be found on addendums 2 and 3 attached to this agreement. (Example: HKG/MEL/HKG, HKG/TPE/HKG etc).
- You cannot combine USA to HKG fares on this contract with Addendum 2 and 3. You must use through fares from origin to destination.
- Addendum 2 and 3 is for side trips only.
- U.S. domestic: Refer to GDS for routing.

Ticketing and Reservations

- **Fare Basis:** Applicable CX Fare basis shown in contract
- **Booking Class:** As per applicable published fare rule.
- **Child/Infant Discount:** As per applicable published fare rule.
(Commission applies to child and infant fares)
- **Other conditions:** As per applicable published fare rule.
- **Ticketing:** All tickets must be auto-validated on CX only (160 ticket stock).
No handwritten tickets are permitted.
- **Change/Refund:** Change fee applies to any change of flight/date for any segment on the ticket.
Change fee applies, even if the ticket auto-relinked to new travel date/flight.
Please refer to CHANGE/REFUND penalty category of each fare class.

Name Correction Policy effective 01Jul2018

The name correction fee is based on country of ticket commencement:	
North America (USA / Mexico & Latin America / Canada)	USD30
Japan / Taiwan	USD30
Hong Kong / China / Korea / Australia / New Zealand / South Africa / Sri Lanka / Middle East	USD60
South East Asia / Europe / India	USD60

- It must be the “same passenger”
- **No charges** for minor change:
 - Same person with name wrongly input due to typo up to 3 letters
 - Middle name addition or deletion
 - Surname and First name swapped
 - Title/ gender correction
- **Charges** incurred for moderate change:
 - Same person with name wrongly input due to typo of more than 3 letters
 - Name changed with proof document from government regulatory body, including but not limited to Surname changed after marriage
- If not the “same passenger” - **not permitted**

ALL RULES PERTAINING TO NORMAL PUBLISHED FARES APPLY.

- **Tour Code Box:** 20USA888FF500
- **Endorsement Box:** CX sectors Non/End

CONDITIONS OF THE AGREEMENT:

- This contract may be cancelled at any time by either party with a two week written notice.